

FurnitureLab™

HighFive™ Rewards Dealer Program



HighFive™ Rewards:

Our way of thanking your team

This is our opportunity to share our “HighFive” moments of success with your team. We want to reward sales people, designers and project managers because we know it takes a team to execute every project. Our unique program allows us to do that and more!

Overview

- Reward entire dealer team: sales people, designers, project managers
- Points awarded by product type
- Bonus points for quizzes & promotions
- Points awarded at time of order submission
- No minimum point limit to redeem
- No expiration on points awarded



How Points are Awarded:



Booth = 2000 points



Graphic Table = 1500 points



Table = 1000 points



Chair/Stool = 500 points



Trash Unit = 1500 points

So many options.

Your next trip could be on us!

With several ways to redeem points, we've got something for everyone. Below is a small selection of our reward offerings.

- Visa cash cards
- Travel & vacation packages
- Merchandise
- Media
- Tickets for entertainment and sporting events
- Recreation and fitness
- Spa packages
- Home goods



\$200 Visa Gift Card
24,000 points



Kitchen Aid Mixer:
52,000 points

Typical Breakroom Project:

36 Chairs

+ 14 Tables

+ 6 Booths

= 44,000 points!!



Golf Clubs:
starting at 17,100



Sports Tickets:
37,000 points



\$10 Visa Gift Card:
12,500 points



4 Piece Luggage Set:
43,700



Ralph Lauren Purse:
37,800 points

So easy, anyone can do it!

One portal to manage everything.

Our dealer portal allows the entire team to view projects and reward points, making it super easy to manage!

FurnitureLab™ HighFive™ Rewards

HOME | PRODUCTS | MARKETS | RESOURCES | CONTACT

Search FurnitureLab.com

Back

- Project Gallery
- CSA Contract
- State Contracts
- 2D/3D Models
- PDF Downloads
- Quote Request

Table Tops

- Bases
- Seating
- Bookshelves
- Tooth Rests/Tables

Wood Stains

- Metal Finishes
- PVC Edge Colors
- Laminate Edge Colors
- Standard Laminates
- Cherry/Bamboo™ Laminates
- Vinyl Clonings
- Lipholsters/Clonings

Logout

Change Password

Welcome back, Michael!

Developing Opportunities for Daphne Wright Filter: All Open

Date Initiated	Name	Status	Est. List Value
12/29/2010	Glaxo Smith Kline	Open	\$2,000
03/14/2011	First Citizens Bank	Open	\$2,000
05/15/2014	State Club	Open	\$20,000
TOTAL:			\$24,000

Orders for Daphne Wright Filter: All Open

P.O. #	Invoice #	Project Name	Est. Arrival	Value	Points
811306FLB1	966-43615	Clarkston		\$4,295	
811965FLB1	966-44114	NC State - Wolf Ridge reorder		\$20,595	
TOTAL:				\$24,890	0

Contacts

Name	Title	Phone Number	Email
Michael Harris	Local FurnitureLab Rep	252-904-9035	mharris@imgparolinas.com
Karen Eberling	FurnitureLab Account Manager	919-913-0275	karen@furniturelab.com
Amy Apollo	FurnitureLab Project Manager	800-449-8577 x112	amy@furniturelab.com

Dealer portal visibility:

- User access by role (Principal, Sales, Designer, Project Manager)
- Track developing opportunities
- Sales history
- Order status
- Reward points
- FurnitureLab™ Account Manager, Project Manager and Local Rep contact information

Next steps for Dealer Principal

1. Choose point distribution option

Recommended Option:

- Team Split: Sales = 75%, Designer = 25%

Other Options:

- Custom Split: Sales _____% Designer _____% Project Manager _____%
- Sales Only: Sales = 100%
- Pool Points: All points go to Principal Account

Bonus Points:

All enrolled participants have the opportunity to earn additional bonus points on HighFive™ Rewards through participating in activities or promotions that we offer throughout the year.

2. Complete HighFive™ Rewards Form

- Select enrollment option
- Provide team info for individual participant sign up: name, email, title
- Email signed copy of form with participant info to paula@furniturelab.com

3. Schedule HighFive™ kickoff meeting

Set up your kickoff meeting in-person or via webinar:

- 30 minute team meeting
- FurnitureLab™ & HighFive™ Rewards overview

Next steps for Dealer Participant

1. Dealer Portal Credentials:

- Each participant will receive an email with their HighFive™ Rewards account login
- Login with your account info at FurnitureLab.com/HighFive
- *We recommend you update your password at initial login*

2. Participant Terms & Conditions

You will be prompted to review the Terms & Conditions the first time you select “Shop-Redeem” to enter the reward catalog. Please review and select “I accept” and “submit” to proceed.

3. Dealer Portal View by Role

Principal/Management

View dealer team at high-level and see individual project history

Sales, Design & Project Manager

View your project history and rewards

4. Dealer Portal Navigation

- Select links to people, opportunities or orders to see details
- Filter info in viewing window by selecting drop down menu on header
- Select “Shop-Redeem” to view reward catalog, summary of points awarded and redeem points



Don't leave us hanging. Join HighFive™ Rewards today!

FurnitureLab™

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